



Overview of Long-Term Vision and Strategy

In April 2018, Nihon Chouzai announced a long-term vision describing the kind of company we want to be in 2030. The business environment for the Group is undergoing dramatic changes, including the super-aging society in Japan and the global spread of COVID-19. Embracing these dramatic changes as opportunities, we summarize on this page the strategies and results we are targeting to achieve substantial growth.

Strategies for Making the Long-Term Vision a Reality

Our View of the Long-Term Business Environment



Growth of the aging population



Increasingly sophisticated healthcare

Embracing major changes in the operating environment as opportunities



Healthcare-related digital transformation



Functional differentiation of pharmacies



Industry restructuring

Strategies



New pharmacy openings with an emphasis on balance



Digital Transformation Strategy

P29



Active recruitment and education of human resources

P59

Strategic Outcomes

1

More robust profitability

- Synergies from substantial expansion in the Dispensing Pharmacy Business
- Growth of the pharmaceutical manufacturing business (expansion of internal sales) P45
- Expansion into new areas in staffing and placement businesses (stronger tie-ups with medical institutions)

2

Greater efficiency

- Larger, more centralized pharmacies
- Containing rising healthcare costs
- Greater productivity
- Growth of online healthcare P36

3

Pursuit of quality and safety

- Ensuring safe healthcare
- Stable supply and quality improvement P49

Long-Term Vision

The company we want to be in 2030

A comprehensive healthcare company

